

S&T Business Model 2018 after Kontron merger



IT Services



Services EE

2018:
EUR 285 Mio.
@ 6% EBITDA



Services DACH

2018:
EUR 105 Mio.
@ 6% EBITDA

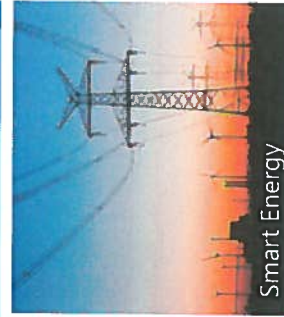
IoT / Industry 4.0 Products



Infotainment

Medical

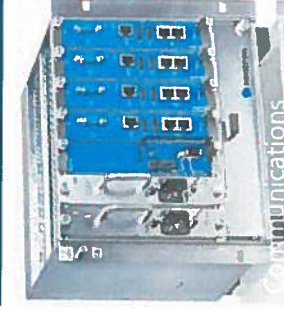
2018:
EUR 350 Mio.
@ 10% EBITDA



Smart Energy

2018:
EUR 90 Mio.
@ 8% EBITDA

Embedded Systems



Communications

2018:
EUR 90 Mio.
@ 9% EBITDA
Canada



Avionics

2018:
EUR 80 Mio.
@ 7% EBITDA
USA

Similar customer base between S&T and Kontron in IoT -> easy integration up the value chain with S&T software